

Case Study: National Fitness Center

In 2006 this client engaged Power Brokers to manage their national energy portfolio (both electric and natural gas). Their procurement results to date:

- Through Powerbrokers' managed heat-rate product with ancillary pass-thru, this client has **saved 29%, or just over \$8 million**, as compared to the equivalent fixed price of electricity at the time of contract execution.
- Powerbrokers' natural gas procurement strategy has produced **savings in excess of 20%** over standard rates.

Additional Services:

Power Brokers industry-leading energy data management solution is currently being implemented to provide **bill auditing, benchmarking, budgeting, cost avoidance**, and **Energy Star certification**. This client is also considering using Power Brokers' **bill processing and funds disbursement services** to streamline their Accounts Payable processes and lower costs.

Power Brokers team of consultants and account coordinators work closely with the client's staff to ensure a seamless **add/delete process** as new facilities come on line in various states.

Established in 1984, this client is recognized as a national leader in the fitness industry. To date, they have over 350 facilities in the US and Canada, combined.

