

# Commercial Real Estate – Case Study

This client engaged Power Brokers in 2008 to assist in its energy management, sustainability, and utility data management and auditing initiatives. To date, the results are as follows:

- Powerbrokers negotiated a managed heat-rate price structure with electricity generated via 100% renewable sources that has **saved the client approximately 30%, or \$1.5 million** as compared to the equivalent fixed price at the time of contract execution.
- Powerbrokers worked to ensure the client was recognized as a U.S. Environmental Protection Agency (EPA) “Green Power Partner.”
- Power Brokers industry-leading energy data management solution has been utilized to provide services including but not limited to bill auditing, benchmarking, cost avoidance, and Energy Star certification.
- According to the EPA, this client’s green power purchase of more than 65 million kilowatt hours (kWh) is equivalent to avoiding the carbon dioxide (CO2) emissions of more than 9,000 passenger vehicles per year, or the equivalent amount of electricity needed to power more than 7,000 average American homes annually.

This client is ranked as one of the top commercial real estate developers in the country and the top residential developer in Dallas-Fort Worth. The company’s developments currently house facilities for more than 85 companies listed on either the Fortune 500, Global 500 or Forbes List of Top Private firms.

